



Medical Technology  
**Germany**  
9-10 July 2025  
Ulm-Messe



# 2025 Exhibitor Prospectus.

Presenting the latest services, components, and equipment across all levels of the supply chain for the German medical device design and manufacturing industry.



**Medical Technology Germany is an exciting new event from the organizers behind the highly successful Medical Technology Ireland and Medical Technology UK events.**

With over 70 years of combined experience, the directors—Colin Martin, Guido Küpper, and Jason Moss have a long, successful history of organizing and delivering events in the global medical device design, development and manufacturing sector.

Since 1988, they have played key roles in prestigious events across the USA, Europe, China, Japan and Brazil.



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# It's time for something different.

A **deliberate shift** away from grand, costly exhibition stands to standardized 2x2m shell scheme stands ensures that all companies, regardless of size, can participate on equal footing.

This event model that Medical Technology Germany will follow, inspired by its success in the UK and Ireland, is designed to foster **relationship-building**.

Companies from **every level of the supply chain** will exhibit and connect with engineers, procurement teams, supply and process chain managers, and senior executives from various medical device manufacturers.

This two-day exhibition and conference will focus on **meaningful engagement**.

## It's a highly successful, proven event model.

### Who will attend?

**Engineers, who play crucial roles in various stages of medical device development, from design and testing to manufacturing and regulatory compliance. As well as other key personnel involved in the sourcing and buying process.**

- Biomedical Engineer
- Mechanical Engineer
- Manufacturing Engineer
- Design Engineer
- Quality Engineer
- R&D Engineer
- Process Engineer
- Procurement Managers
- Validation Engineer
- Electrical Engineer
- Automation Engineer
- Test Engineer
- Software Engineer
- Packaging Engineer
- Project Engineer
- Supply Chain Managers
- Regulatory Affairs Engineer
- Sustaining Engineer
- Systems Engineer
- Compliance Engineer
- Materials Engineer
- Reliability Engineer
- Senior Executives

**YOUR CUSTOMERS!**



Germany's medical technology industry is among the most innovative and ranks as Europe's top market and the third globally, following the USA and China.

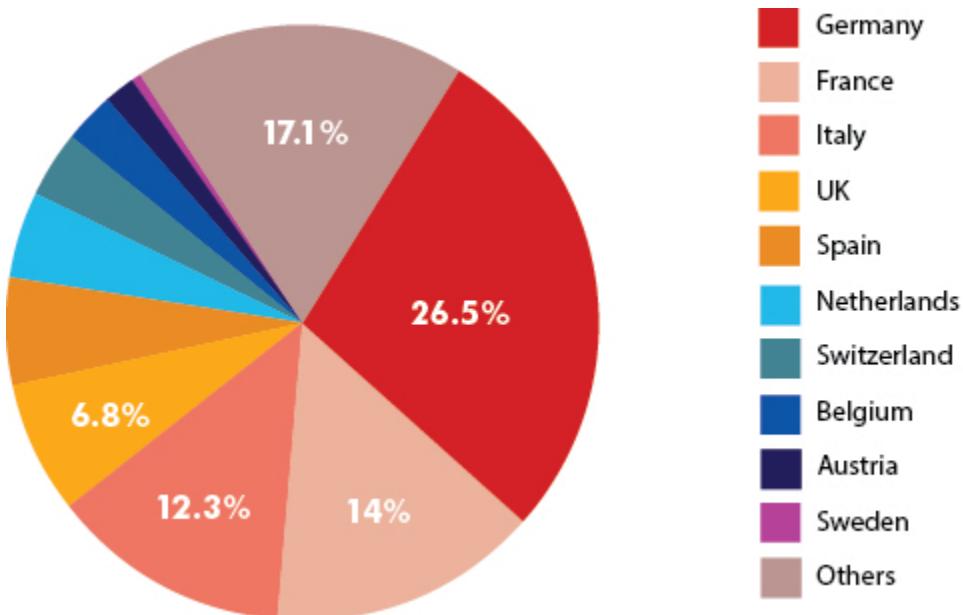
**Southern Germany is renowned worldwide as a key manufacturing hub, distinguished by its robust infrastructure, skilled workforce, and strong connections with universities and research institutions. These factors significantly contribute to Germany's leadership in the global medical device industry.**

Across Europe, there are over 37,000 medical technology companies, with the highest concentration based in Germany—90% of which are SMEs.

In 2023, the European medical technology market is estimated to be around €160 billion, with Germany holding the largest market share.

## European medical device market by country

2023 – Medtech Europe





Medical Technology

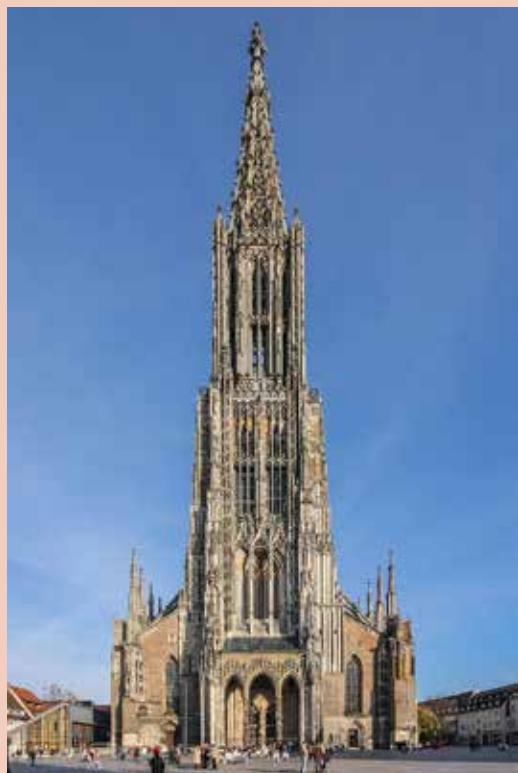
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## The Location - Ulm.



The beautiful medieval city of Ulm, located in Baden-Wurttemberg plays a crucial role in Germany's medical device manufacturing landscape, benefiting from its strategic location, academic resources, and industry network.

The city hosts several medical device companies and suppliers, contributing to a dynamic industry cluster. This includes both established firms and startups focused on cutting-edge medical technologies.

Aligned with its close proximity to other major medical device manufacturing hubs as Stuttgart, Tuttlingen, Freiburg, Nuremberg and Munich and of course the Swiss and Austrian borders makes it the perfect location for the event.

Access from Stuttgart, Nuremberg and Munich International airports is very easy, as it is by road/rail from domestic places of origin.

## The Venue - Ulm-Messe

- Outstanding **air-conditioned** exhibition/conference space
- On site **FREE car parking** for exhibitors and visitors
- Easy access to exhibition hall for set-up and breakdown
- Hotel accommodation **on-site** and nearby hotels.





# 2025 Exhibitor Package.

## Exhibitor Package

- 2x2m Shell scheme including:
- Power supply
- Lighting
- Table
- 2 chairs
- Company name board
- All stands open on two sides

**€4,995**



LIMITED AVAILABILITY - **BOOK EARLY!**

**Sponsorship:** Please contact us directly for our bespoke sponsorship packages.

## Medical Technology Germany Team



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# See our other Industry Leading Medical Technology Events.



Medical Technology  
**UK**

12-13 March 2025  
Coventry Building Society Arena



Medical Technology  
**Ireland**

24-25 September 2025  
Galway Racecourse

